



OWNER-OPERATOR COSTS OF TRUCKING DATA COLLECTION

The American Transportation Research Institute (ATRI) is conducting its annual **for-hire** motor carrier data collection for its *Operational Costs of Trucking* report, the industry's leading public benchmarking tool. ATRI is seeking cost data **for 2025** associated with operating a truck.

This streamlined form is specifically for Owner-Operators (OOs). Please note that the questions below are focused on TRACTOR-TRAILER combos only (not straight trucks).

The data collection form can be completed [online here](#), **OR** by completing this form and returning it via email to aleslie@trucking.org or via fax to 770-432-0638.

All participants submitting a completed data collection form will receive a confidential, customized report that compares their costs and operations to an anonymized peer group of the same sector and size. New in 2026, customized reports for multi-year participants will also include year-over-year comparisons to more directly evaluate trends over time.

All responses will be kept completely confidential. Personal, operational, and/or financial information will never be released publicly under any circumstance. The final published report will only be presented in an aggregated, non-identifying format. As needed, ATRI will sign a confidentiality agreement.

For any of your costs that were equal to zero in 2025, please explicitly enter "0" in the submission box. If you have any questions, please contact Alex Leslie at aleslie@trucking.org or 651-641-6162 ext. 2.

CONTACT INFORMATION

- 1) Please enter your contact information below. Occasionally ATRI will follow up with participants to clarify answers. Your information will be kept strictly confidential. **All participants will receive an advance copy of the full report as well as a confidential, customized report directly comparing your operational costs to those of other OOs.**

Company Name	Contact Name
Email	Position/Title
City, State	

COSTS DATA

- 2) **What was your total tractor-trailer mileage in 2025?**

3) What was your total trucking revenue in 2025?

4) What were your total expenses in 2025? (Enter a single US dollar amount.)

5) Please list your 2025 **average tractor-trailer cost per mile** for the following key cost centers: calculate each by dividing total costs by total mileage. (e.g. Tires: 0.04. If the line-item does not apply to your operation, please enter 0. If based in Canada, please report as US Dollars.)

Expense Type	2025 Cost per Mile USD
Repair & Maintenance <ul style="list-style-type: none"> Include all R&M costs, including R&M labor and roadside repairs, for all trucks and trailers; <u>do not</u> include tire-related expenses. 	\$
Tires <ul style="list-style-type: none"> Include all purchase, maintenance, re-treading, and replacement costs. 	\$
Fuel Costs <ul style="list-style-type: none"> Include all fuel. <u>Do not</u> include fuel surcharge revenue. 	\$
Truck Insurance Premiums <ul style="list-style-type: none"> Include all liability, cargo, and excess liability policy premiums related to insuring the truck. <u>Do not</u> include workers compensation costs/insurance, physical damage, jury awards, or out-of-court settlements. 	\$
Truck Lease or Purchase Costs <ul style="list-style-type: none"> Include all payment costs, and interest and fees associated with the payments. <u>Do not</u> include depreciation tax benefits. 	\$
Trailer Lease or Purchase Costs <ul style="list-style-type: none"> Include all payment costs, and interest and fees associated with the payments. <u>Do not</u> include depreciation. If you do not track trailer payment costs separately, please combine with truck payment costs above. 	\$
Tolls <ul style="list-style-type: none"> If you paid tolls in 2025, what were your costs per mile (total annual toll costs/annual miles)? If you had no toll costs in 2025, please enter 0. 	\$
Permit Costs <ul style="list-style-type: none"> Include permits for oversize/overweight, HazMat, etc. <u>Do not</u> include truck registration or CDL costs. 	\$

6) How much did you spend on healthcare and any other benefits in 2025? (Ex. health insurance, dental insurance, vision insurance, life insurance.)

7) What were your total out-of-pocket crash costs not covered by insurance in 2025 pertaining to liability and cargo? (Include deductibles and any other costs associated with a crash, but do not include workers compensation, physical damage, jury awards, or out-of-court settlements.)

OPERATIONAL DATA

8) What is your **primary** for-hire business operation type? (Check only one)

- Truckload Dry Van
- Refrigerated Van
- Tanker
- Flatbed
- Specialized – Oversize/Overweight
- Intermodal Containers
- Automotive Transportation
- Household Goods Mover
- Bulk
- Other (please specify): _____

9) What are the three **primary** types of commodities that you haul? (Please select only the top 3 most frequently hauled commodities.)

- Agricultural Products
- Automotive Parts
- Construction/Building Materials
- Electronics
- Finished Vehicles
- Food Products – Refrigerated
- Food Products – Non-Refrigerated
- Forest Products / Wood
- Garbage or Sanitation
- General Freight
- Hazardous Materials
- Heavy Machinery/Equipment
- Household Goods
- Other (please specify): _____
- Industrial Gases
- Intermodal Containers
- Livestock
- Manufactured Goods
- Mine Ores
- Modular/Mobile Homes
- Non-Hazardous Chemicals
- Paper Products
- Petroleum Products
- Refrigerated Not-Food
- Retail Store/General Merchandise
- Steel / Metal Sheets, Coils, Etc.
- U.S. Mail/Parcel Service

10) What was your average length of haul in 2025?

_____ miles

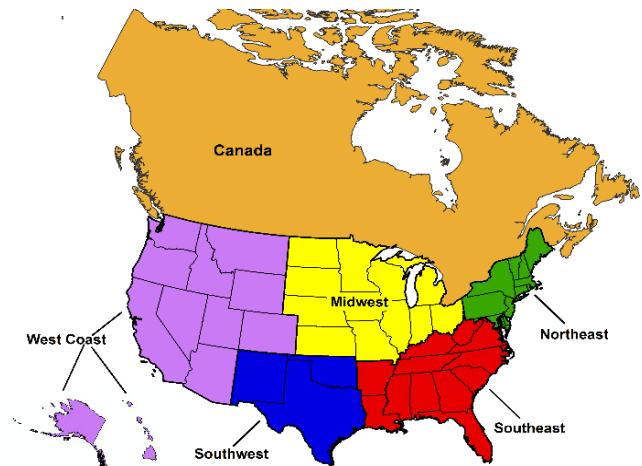
11) What percentage of your trips were in the following distance categories in 2025? A trip is defined as the distance between a pickup and a delivery. (Total must sum to 100%)

Local pickups and deliveries (less than 100 miles)	
Regional pickups and deliveries (100 – 500 miles)	
Inter-regional pickups and deliveries (500 – 1,000 miles)	
National (greater than 1,000 miles)	

Total	100%
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12) Please estimate the percentage of miles you traveled in the following regions during 2025. (Total must sum to 100%)

Region	% of Total Miles
Midwest	
Northeast	
Southeast	
Southwest	
West	
Canada	
Total	100%



TRUCK-TRACTOR AND EFFICIENCY DATA

13) How old is your equipment, and how long do you plan to run it?

	Age (in Years)	Days of Use per Year	Trade Cycle / Expected Lifespan: Enter in Miles or Years
Truck-Tractor			
Trailer			

14) Based on your total mileage for the year, what was your average fuel economy in miles per gallon (MPG) for 2025? (i.e. total miles driven divided by gallons of fuel purchased)

_____ MPG

15) What percentage of your total miles were non-revenue/dead-head miles in 2025?

_____ % of total 2025 miles

16) What was your average total dwell time (loading/unloading + detention) per stop at shipper/receiver facilities in 2025?

_____ hours per stop

17) On average, how many miles does your truck-tractor run between unscheduled repairs or breakdowns/failure?

_____ miles

18) What percentage of your total repair and maintenance do you conduct yourself or in your household (versus outside shops)? (Include scheduled and unscheduled maintenance but not towing expenses.)

_____ % in-house

19) What was your Hours-of-Service utilization?

Of the available 11 hours, how many hours do you drive per day on average? _____

Of the available 14 hours, how many hours are you on-duty per day on average? _____

20) How much did you spend on in-cab technology in 2025? (Include hardware, software, subscription fees. Do not include installation or maintenance costs.)

\$_____ per truck

21) Please estimate how your tractor-trailer costs per mile are trending now (January and February 2026) for the following key cost centers, compared to 2025 annual costs (if decreasing, use a minus sign):

Expense Type	% Change
Repair & Maintenance <ul style="list-style-type: none"> • Include R&M costs, including R&M labor and roadside repairs, for all trucks and trailers; <u>do not</u> include tire-related expenses. 	%
Tires <ul style="list-style-type: none"> • Include all purchase, maintenance, re-treading, and replacement costs. 	%
Fuel Costs <ul style="list-style-type: none"> • Include all fuel. <u>Do not</u> include fuel surcharge revenue. 	%
Truck Insurance Premiums <ul style="list-style-type: none"> • Include all liability, cargo, and excess liability policy premiums related to insuring the truck. <u>Do not</u> include workers compensation costs/insurance, physical damage, jury awards, or out-of-court settlements. 	%
Truck Lease or Purchase Costs <ul style="list-style-type: none"> • Include all payment costs, and interest and fees associated with the payments. <u>Do not</u> include depreciation tax benefits. 	%
Trailer Lease or Purchase Costs <ul style="list-style-type: none"> • Include all payment costs, and interest and fees associated with the payments. <u>Do not</u> include depreciation. If you do not track trailer payment costs separately, please combine with truck payment costs above. 	%
Tolls <ul style="list-style-type: none"> • Include all toll costs. 	%
Permit Costs <ul style="list-style-type: none"> • Include permits for oversize/overweight, HazMat, etc. <u>Do not</u> include truck registration or CDL costs. 	%
Benefits Costs <ul style="list-style-type: none"> • Include any health insurance, dental insurance, vision insurance, life insurance, etc. 	%

Thank you! We greatly appreciate your participation.

Please return completed data collection form to ATRI via email aleslie@trucking.org or fax 770-432-0638.